

**Session**  
**Technology for Treasury Management**

**Speakers**

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- I. Current View and Future Outlook
  - A. Factors Driving Electronic Migration
  - B. Trends
  - C. Consumer Acceptance
  - D. Vendor Adoption
- II. Overview of Payment Solutions
  - A. ACH
  - B. Card
  - C. Comprehensive Payables
  - D. Check Processing
- III. Building the Case for Change
  - A. Four Step Approach
  - B. Benefits
  - C. Quantifying the value of electronic migration
  - D. Best in class payment transformation solutions
  - E. Leadership Buy-in
- IV. Program Implementation
  - A. Taking a Modular Approach
  - B. eInvoicing
  - C. Best Practices
  - D. Measuring Success
- V. Background of the Louisville Metropolitan Sewer District (MSD)
  - A. Population served and customer base
  - B. Revenue composition
  - C. Sources of receipts (cash, checks, credit cards, other electronic means)
- VI. Recently implemented technology
  - A. Remote Deposit Capture
  - B. Positive Pay
- VII. Why Did We Consider Remote Deposit Capture?
  - A. High check volume
  - B. Opportunity to deposit funds later during the day
  - C. Elimination of lockbox
  - D. Reduced trips to the bank
  - E. Improved efficiencies in MSD's Revenue Collections Department
- VIII. Technology under consideration
  - A. Outsource portion of payables function
  - B. Cash Vault Tracking
  - C. Kiosk Payment Sites
  - D. EFT Payments directly from Accounts Payable System
  - E. Enhancements to Positive Pay (payee name verification & teller line positive pay)
- IX. Selection of Vendors
  - A. Review existing bank relationships

- B. Utilize existing government contracts
- C. Prepare a RFI followed by a RFP
- X. Barriers to Implementation
  - A. Management Support
  - B. Cost (fees, additional equipment, training, etc.)
  - C. Ease of use
  - D. Impact on customers and vendors