



Speakers:

- Timothy M. Ewell, Chief Assistant County Administrator, Contra Costa County, CA (moderator)
- Jacquelynne M. Jennings, Partner, Schiff Hardin, LLP
- Dave Angelo Sanchez, Senior Counsel, Norton Rose Fulbright US LLP
- Dee Wisor, Attorney, Butler Snow Law Firm

Session Outline:

- 1) Introduction of Topic and Speakers**
- 2) Review of GFOA Best Practice: Types of Legal Counsel**
- 3) Evolution of Bond Counsel**
- 4) Tips and Practice Experience**
 - How much should issuers rely on counsel?
 - Engagement Letters
 - MSRB Resources
- 5) Assembling the Team**
 - Regional Differences
 - Rated v. Non-Rate Deals
 - Frequent v. Infrequent Issuers
 - Timeline for Developing Team
- 6) Questions and Answers**

Learning Objectives:

Key takeaways and learning objectives for this session include:

- Better understand the various types of transaction roles that legal counsel provides
- Learn about roles and responsibilities of issuers for engaging counsel before and after bond sale