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GFOA Products and Services
Booth # 100

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Products/Services: Financial Management/Services; Government Audits; Software

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AccuFund, Inc.
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Booth # 241

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Products/Services: Publishing

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American Municipal Tax-Exempt Compliance Corp. (AMTEC)
Booth # 431

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Arbitrage Compliance
Booth # 128

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Products/Services: Arbitrage Rebate Services

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AST Corporation
Booth # 712

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Products/Services: ERP Systems/Consulting; Government IT Solutions; Software

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Booth # 211

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Products/Services: Consulting Services; Software

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AXA
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**BerryDunn**

**Booth # 219**

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Bingham Arbitrage Rebate  
Booth # 338

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*Booth # 318*

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Products/Services: Financial Management/Services; Liquidity/Short-Term products; Retirement Plans/Services

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BLX Group
Booth # 718

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Products/Services: Arbitrage Rebate Services; Continuing Disclosure; Post-Issuance Tax Compliance Services; Investment Management

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BMO Financial Group
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**Booth # 439**

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**BS&A Software**  
**Booth # 108**

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the National League of Cities.

CAFR Online
Booth # 212

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Caselle, Inc.
Booth # 402

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**Booth # 507**

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Products/Services: ERP Systems/Consulting; Financial Management/Services; Government IT Solutions; HR Management Systems

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**Chandler Asset Management**  
**Booth # 320**

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Products/Services: Financial Management/Services

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Booth # 538

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Products/Services: Consulting Services; ERP Systems/Consulting; Managed Services – cloud, hosting, disaster recovery services

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Cherry, Bekaert & Holland LLP
Booth # 435

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Products/Services: Certified Public Accountants; ERP Systems/Consulting; Government Audits

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Booth # 619

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Products/Services: Consulting Services; ERP Systems/Consulting; Government IT Solutions

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ClientFirst Technology Consulting
Booth # 235

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Products/Services: Government IT Solutions

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CliftonLarsonAllen
Booth # 113

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Products/Services: Banking Investment Services; Brokerage Services; Underwriter

Coast Securities is a registered securities broker/dealer servicing institutional investors and public funds for over twenty years. We are one of the premier dealers in the SBA pool market and offer execution and analytics for the full range of fixed income asset classes, including municipal bonds, MBS, and Agencies.

Colonial Life
Booth # 442
Complus Data Innovations
Booth # 529

Contact: Eleonore Adkins  
Title: Director of Marketing  
Phone: (914) 747-1200  
E-mail: eleonorea@complusdata.com  
Website: www.complusdata.com  
Products/Services: Handheld Devices; Parking Ticket Management and Collections; Payment Processing Systems; Permit Management; Software

Complus Data Innovations, Inc. provides parking ticket and permit management services to over 200 clients nationwide. Our cutting edge software, electronic ticket writers, web payments, and collection services are available at no upfront cost, and we also provide unlimited training, maintenance, and support.

Computron Software  
Booth # 709

Contact: Rob Rutkowski  
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E-mail: rrutkowski@computronsoftware.com  
Website: www.computronsoftware.com  
Products/Services: Software

Computron Software proudly introduces Chameleon, the proven budgeting and reporting solution for the public sector. Available immediately – without the need for RFP – Chameleon works with all ERPs, financial software solutions, and databases. If your city, county, or special district is still using spreadsheets for your budgets or manual reports, see Chameleon at www.computronsoftware.com.
CORE Business Technologies
Booth # 339

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Title: Account Executive
Phone: (401) 431-0700 x1448
E-mail: smcwilliams@corebt.com
Website: www.corebt.com
Products/Services: Financial Management/Services; Payment Processing Systems; Tax Collection

CORE’s iPayment Revenue Portal supports enterprise cashiering and online payment processing from receipt to reconciliation all within a single, SaaS platform. Integrating with your financial and billing systems, iPayment consolidates all of your revenue collections into an easy-to-use, easy-to-configure application for one central point of audit and control.

CostControl Associates
Booth # 440

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E-mail: keith.laake@costcontrolassociates.com
Website: www.costcontrolassociates.com
Products/Services: Budgeting Services; Consulting Services; Utility Audits

Cost Control Associates helps local governments reduce energy, waste removal, and telecom costs through no-risk programs. These programs focus on reducing increasing costs such as cellular, local and long distance, electricity and natural gas. Endorsed by NJPA, these programs have produced millions of dollars in refunds and cost savings.
CostTree, LLC  
Booth # 404

Contact: Stephanie Bostock  
Title: Office Manager  
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E-mail: sbostock@costtree.net  
Website: www.costtree.net  
Products/Services: Budgeting Services; Financial Management/Services; Software

CostTree is the premier web-based cost allocation plan software provider. Our focus on user experience resulted in an easy to use, intuitive design with Excel upload and document repository. Designed for the end user, it’s the most effective tool on the market for preparing your cost allocation plan in-house.

Cutwater Asset Management  
Booth # 313

Contact: David Witthohn, CFA, CIPM  
Title: Director  
Phone: (303) 864-7452  
E-mail: dave.witthohn@cutwater.com  
Website: www.cutwater.com  
Products/Services: Financial Management/Services; Fixed Assets Services; Investment Advisory

Cutwater Asset Management is a fixed-income asset manager providing flexible investment options for state and local governments, academic institutions, unions, and non-profit investors. With over 20 years of public sector specialization and expertise, Cutwater is uniquely suited to help public entities with their investment needs.

DAC  
Booth # 111

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Title: Senior Vice President – Director of Sales/Marketing  
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Website: www.dacbond.com  
Products/Services: Compliance Reporting

Digital Assurance Certification (DAC) is an industry leader in providing post-issuance compliance services to the municipal securities industry. DAC’s uniquely easy-to-use patented systems allow issuers of tax-exempt municipal securities to meet both IRS and SEC requirements in a timely, reliable manner.
eCivis Inc.
Booth # 508

Contact: Jase Leonard
Title: Director of Sales
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E-mail: jleonard@ecivis.com
Website: www.ecivis.com
Products/Services: Compliance Reporting; Financial Management/Services; Software

eCivis is the leading cloud-based grants management system in the nation for state, local, and tribal governments. Our innovative solutions address both programmatic and fiscal grant funding requirements throughout the grant lifecycle, helping clients easily overcome the challenges and heavy workload that come with finding and managing grants.

Edmunds & Associates, Inc.
Booth # 534

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Website: www.edmundsassoc.com
Products/Services: ERP Systems/Consulting; Software

Edmunds provides in-house ERP software solutions to local and county government for finance, personnel, tax, utility, AR, permitting, and other online solutions.
Empower Retirement
Booth # 524

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Website: www.empower-retirement.com
Products/Services: Retirement Plans/Services

Empower Retirement™ is a bold new retirement services company combining the retirement resources, expertise, and scale of Great-West Financial, Putnam Investments, and Great-West Financial Retirement Plan Services (formerly J.P. Morgan Retirement Plan Services). Our singular vision is to transform the retirement industry to help people retire with reliable replacement of their working income-for life. With over 7 million participants as of September 1, 2014, we are the second-largest recordkeeper in terms of total participants and a leading provider of 401(k), 457, and 403(b) employer-sponsored retirement savings plans serving more than 30,000 plan sponsors.

ESM Solutions
Booth # 233

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Website: www.esmsolutions.com
Products/Services: Government Procurement; Software; Spend Management

ESM Solutions is a leading provider of spend management and eProcurement solutions for the public sector, giving customers control of their spend through a comprehensive, cloud-based procure-to-pay solution. We help organizations meet operational needs with our flexible suite of sourcing, purchasing, analytics, invoicing, and contract management applications.
**ExecuTime Software**  
*Booth # 226*

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Website: www.executime.com  
Products/Services: Government IT Solutions; Software

ExecuTime is an enterprise Time & Attendance and Scheduling Solution that integrates with your existing payroll application. This solution delivers the lowest cost of ownership, unparalleled customer service, and leading-edge technology. ExecuTime offers clock in/out, work order and job tracking, benefits tracking, scheduling calendar, exempt time tracking, and much more.

**Federated Investors**  
*Booth # 217*

Contact: John Mosko  
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Website: www.federatedinvestors.com  
Products/Services: Financial Management/Services

Federated Investors has been an innovator in structuring and bringing to market institutional products since the 1970s, creating the first institutional-only money market fund. With $245.2 billion in money market assets as of June 30, 2014, Federated manages 50 prime, government and municipal funds including AAA-rated and state-specific, tax-free money market portfolios.
Fidelity Investments
Booth # 340

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Products/Services: Financial Management/Services; Retirement Plans/Services; Underwriter

Fidelity Investments is one of the country’s leading money market and fixed income providers. Since 1974, Fidelity has been an industry innovator, providing corporations, non-profit, and public-sector clients, banks, and broker dealers with a wide range of liquidity management solutions. Fidelity’s clients benefit from dedicated relationship management as well as unparalleled customer service and ease of doing business.

Finite Matters Ltd.
Booth # 719

Contact: Ben Slone  
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Website: www.patternstream.com  
Products/Services: Database Publishing; Publishing; Software

Finite Matters Ltd. offers PatternStream, the leading automated publishing software used by more state, local, and federal government agencies for creating budget, CIP, CAFR, and other data-drive documents than any other application. FML will be presenting its new PatternStream Automated Document System (PADS) that enables enterprise and mobile device publishing.

Finley & Cook
Booth # 228

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Website: www.finley-cook.com  
Products/Services: Certified Public Accountants; ERP Systems/Consulting; HR Management Systems

Finley & Cook has been serving the public sector for over 40 years. Let our expertise with Microsoft Dynamics ERP and CRM help serve your mission.
FirstSouthwest
Booth # 400

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Products/Services: Financial Management/Services

FirstSouthwest is a Dallas-based diversified investment bank with 25 offices nationwide. Known best for its top rankings in public finance, FirstSouthwest also offers professional expertise in asset management, capital markets, corporate finance, and correspondent clearing. Since 1946, FirstSouthwest has provided specialized experience and personalized responsive services to clients across the country.

FISCAL Technologies
Booth # 125

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Products/Services: Credit Card Services; Government Audits; Software

FISCAL Technologies is a world-leading provider of accounts payable forensic software for corporations and government organizations to protect spend, cut costs, prevent fraud, and reduce risk. FISCAL’s AP Forensics® suite works alongside any accounting system and is designed to enable easy, in-depth analysis of AP transactions and master vendor data.
**Fitch Ratings**  
**Booth # 208**

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Products/Services: Rating Agency

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**Forecast5 Analytics, Inc.**  
**Booth # 626**

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Website: [www.forecast5analytics.com](http://www.forecast5analytics.com), [www.5maps.com](http://www.5maps.com)  
Products/Services: Budgeting Services; Financial Management/Services; Software

Forecast5 Analytics is transforming the public sector with actionable data analytics to influence strategic and financial decisions. Local government leaders are using Forecast5 technology to develop financial strategies and monetize valuable data insights.
Freedom Systems Corp.
Booth # 732

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Website: www.freedomsys.com  
Products/Services: Financial Management/Services; Software; Utility Billing Services

Freedom Systems Corp., founded in 1986, designs and markets a comprehensive family of municipal information software products and services. Our CityShare® product is the enterprise solution to manage activities of the entire jurisdiction and streamline the daily functions of municipal administration.

Gabriel, Roeder, Smith & Co.
Booth # 330

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Products/Services: Benefits Consulting; GASB-OPEB Solutions; Retirement Plans/Services

Gabriel, Roeder, Smith & Company (GRS) provides actuarial and benefits consulting services to pension, OPEB, health & welfare, and pre-paid tuition programs. Our reputation for independent advice and quality services has remained unmatched for more than 75 years. GRS’s actuarial expertise, technology, and nationally recognized research helps clients preserve retirement security.
GNC Consulting, Inc.
Booth # 341

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Website: www.gnc-consulting.com
Products/Services: Budgeting Services; Consulting Services; ERP Systems/Consulting; Financial Management/Services; Government Banking Solutions; Government IT Solutions; HR Management Systems; Payroll Services/Administration; Software

GNC Consulting, Inc. is a highly specialized Oracle Worldwide Platinum Partner whose core business is the implementation, upgrade, and maintenance of Oracle’s PeopleSoft, Hyperion, Taleo, Fusion, and Cloud Applications.

GOVERNING
Booth # 314

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Products/Services: Media

For over 25 years, GOVERNING has been the leading media platform dedicated to providing the insight and information state and local leaders need to govern effectively. With over 85,000 magazine subscribers and 7.4 million annual online visits, GOVERNING’s audience includes city, county, and state leaders, reaching the nation’s most important treasury, budget and government finance decision makers.
Grant Street Group  
Booth # 535

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Products/Services: Online Auction; Payment Processing Systems; Tax Collection

Grant Street Group develops, hosts, and administers customized software applications used by financial institutions and government entities to support a variety of financial transactions including auctions of fixed income securities and real property, tax collection and billing, and e-payments. Headquartered in Pittsburgh, Pennsylvania, Grant Street Group serves thousands of clients nationwide.

Harris Computer Systems  
Booth # 525

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Website: www.harriscomputer.com  
Products/Services: ERP Systems/Consulting; Financial Management/Services; Software

Harris Public Sector & Schools Group (PSSG) provides critical software solutions to local governments and school districts throughout the United States and Canada. Harris is committed to helping our customers serve their constituents more efficiently and economically. Since 1996, Harris has steadily acquired software companies that are the experts in their specific fields and provided an umbrella of support and systemization to maximize each business unique niche in the market. Unlike other vendors in the government and schools space that have a one size fits all approach to serve customers across multiple disciplines, Harris is an amalgamation of experts who are acutely in tune with the needs of their customers.
High Line Corporation
Booth # 543

Contact: Megan Register
Title: Vice President, Sales
Phone: (905) 940-8777 or Toll Free (800) 268-3340
E-mail: sales@highlinecorp.com
Website: www.highlinecorp.com
Products/Services: HR Management Systems; Human Resource, Payroll, and Time & Attendance System; Payroll Services/Administration

High Line offers a fully integrated Human Resources, Payroll, and Time & Attendance solution: cloud/SaaS or premise-based. Highly flexible, it allows the most extreme/complex requirements to be configured easily. Bring us your toughest HR, Payroll and Timekeeping issues, and we'll show you how we can solve them, without customization!

ICMA
Booth # 133

Contact: Mike Sanoff
Title: Marketing Manager
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Website: www.icma.org/icmainsights
Products/Services: Government Entity; Government IT Solutions; Software

ICMA is the premier organization of professional local government leaders and is dedicated to advancing performance management with ICMA Insights,™ a new world-class performance management platform. ICMA Insights is the fastest growing national comparative performance database and gives communities the power to benchmark, analyze, and compare their performance with other communities.
ICMA-RC
Booth # 309

Contact: Regina Hargraves  
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Website: www.icmarc.org  
Products/Services: Financial Management/Services; Retirement Plans/Services

Founded in 1972, ICMA-RC is a non-profit independent financial services corporation focused on providing retirement plans and related services for more than 1.2 million public-sector participant accounts and over 9,000 retirement plans. Our mission is to help build retirement security for public-sector employees.

Infor
Booth # 333

Contact: Kurt Steward  
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E-mail: kurt.steward@infor.com  
Website: www.infor.com  
Products/Services: ERP Systems/Consulting; Government IT Solutions; Software

Looking at ERP or budgeting solutions? Infor should be on your list to consider. Our ERP suite is purpose-built for the public sector to increase efficiency, visibility, and program effectiveness. Our new planning and budgeting solution is truly best-in-class – delivering stakeholder transparency throughout the budget cycle for improved decision support.

InfoSend, Inc.
Booth # 231

Contact: J.D. McNaul  
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Website: www.infosend.com  
Products/Services: Document Imaging; Online Billing; Utility Billing Services

InfoSend utilizes an advanced approach to offer innovative solutions for organizations seeking Data Processing, BillPrint & Mail, and eBusiness services. With customized, flexible, and secure solutions, choosing InfoSend will significantly reduce total overhead costs while offering excellent service and quality. Together, let’s reach your customers more effectively.
**IntelliTime Systems**
*Booth # 213*

Contact: Dennis Peters  
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Website: www.IntelliTime.com  
Products/Services: HR Management Systems; Software

IntelliTime Systems Corporation authors a Workforce Automation solution engineered specifically for the public-sector market. Our solution includes web time cards, SmartPunch for mobile phones, time clocks, advanced scheduling, and mobile crew sheets tailored for public works crews to track labor, equipment, and materials. IntelliTime partners with Microsoft and Cityworks.

**Invoice Cloud, Inc.**
*Booth # 720*

Contact: Sam Evrard  
Title: VP Sales  
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E-mail: sevrard@invoicecloud.com  
Website: www.invoicecloud.com  
Products/Services: Billing Services; Payment Processing Systems; Electronic Bill Presentment & Payment (EBPP)

Invoice Cloud (IC) offers the highest adopting, Electronic Bill Presentment & Payment (EBPP) service for municipalities and utilities, supporting fee and/or absorbed models. Better than “bolted on” e-billing services, IC’s simple user interface was integrated with billing software from the start for easy payment reconciliation, customer communications, and a self-service paperless program.
KeyBank National Association
Booth # 401

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Products/Services: Banking Investment Services; Credit Card Services; Government Banking Solutions

KeyBank’s Public Sector team has unparalleled expertise in the tax-exempt marketplace. We provide a broad array of products and services, including credit/lending, equipment leasing, interest rate and energy risk management, fixed income investing, asset management, treasury management services, and foreign exchange services. Through KeyBank Capital Markets Inc., we deliver significant bond underwriting expertise, and provide extensive remarketing and distribution capabilities.

Kronos Incorporated
Booth # 513

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Website: www.kronos.com
Products/Services: HR Management Systems; Software; Workforce Management

With tens of thousands of customers around the globe, Kronos is the leader in workforce management solutions. We deliver industry-focused time and attendance, scheduling, absence management, HR and payroll, hiring, and labor analytics solutions and services – in our cloud and on the go. Kronos: Workforce Innovation That Works™.
**KUBRA**  
*Booth # 116*

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Website: www.kubra.com  
Products/Services: Billing Services; Payment Processing Systems; Utility Billing Services

For over 20 years, KUBRA has maintained a relentless focus on the needs of government clients. Premier customer care, unparalleled e-billing, electronic payment processing expertise, print and mail, and proven technology leadership are our brand attributes.

**Maillie LLP**  
*Booth # 705*

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Website: www.maillie.com  
Products/Services: Certified Public Accountants; Government Audits

CPA firm with over 65 years of experience in accounting and auditing, tax, and business advisory services. We perform audits in accordance with Government Auditing Standards and OMB Circular A-133 for counties, townships, boroughs, school districts, municipal authorities, and other governmental entities.

**MassMutual Retirement Services**  
*Booth # 500*

Contact: Bill Abramowicz  
Title: VP, Government Retirement Services  
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Website: www.massmutual.com/retire  
Products/Services: Financial Management/Services; Retirement Plans/Services

MassMutual’s Retirement Services Division has been serving retirement plans for more than 65 years. It offers a full range of products and services for corporate, union, nonprofit, and governmental employers' defined benefit, defined contribution, and nonqualified deferred compensation plans. It serves approximately 2.8 million participants. For more information, visit www.massmutual.com.
**McGladrey LLP**  
**Booth # 238**

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Products/Services: Certified Public Accountants; Consulting Services; ERP Systems/Consulting

McGladrey’s dedicated industry team helps governmental organizations improve performance through a comprehensive understanding of their business models, internal processes, technology, objectives, and daily realities. McGladrey LLP is the leading U.S. provider of assurance, tax, and consulting focused on the middle market, with more than 8,000 people in 80 cities nationwide.

**MetroRev**  
**Booth # 702**

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Website: [www.metrorev.com](http://www.metrorev.com)  
Products/Services: Consulting Services; Tax Collection; Utility Audits; Tax and Business License Audits

Increase revenue without the hassle. With a desire to assist municipalities increase revenue, MetroRev provides governments with customized solutions from tax audits and business license discovery, to debt collection services. Our staff of experienced accountants have identified and recovered millions in revenue for our clients – all at a reasonable price.
Microsoft
Booth # 225

Contact: Kevin Mims
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Products/Services: ERP Systems/Consulting; Government IT Solutions; Software

Microsoft Dynamics AX is a modern ERP solution with built-in business intelligence technologies designed to meet the demands of Data Sharing, Transparency, and Big Data for improved productivity, compliance, and accountability. Built for government, Microsoft Dynamics AX manages financials, human resources, and grants to maximize value from existing resources and deliver effective citizen services.

Moody’s Investors Service
Booth # 410

Contact: Maria Olson
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Website: www.moodys.com
Products/Services: Rating Agency

Moody’s Investors Service, a unit of Moody’s Corporation (MCO), is a leading provider of credit ratings, research, and risk analysis. Moody’s commitment and expertise contributes to transparent and integrated financial markets. The firm’s ratings and analysis track debt covering more than 130 countries, 10,000 corporate issuers, 22,000 public finance issuers, and 82,000 structured finance obligations.
Morgan Stanley
Booth # 139

Contact: Jim Crowley
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Website: www.morganstanley.com
Products/Services: Financial Management/Services

Clients who choose to invest with Morgan Stanley have the ability to access our firm’s vast resources, financial strength, and commitment to help them build, manage, and grow their assets. With strategies including asset allocation, equity, fixed income, cash management, and alternative investments, Morgan Stanley is committed to providing our clients with world-class investment products and services.

MUFG Union Bank, N.A.
Booth # 209

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Website: www.unionbank.com
Products/Services: Government Banking Solutions; Trust Services

MUFG Union Bank, N.A., markets under the Union Bank® brand and is a member of Mitsubishi UFJ Financial Group (MUFG). The global MUFG network encompasses 1,100 offices in more than 40 countries, and provides access to commercial banking, trust banking, securities trading services, credit cards, consumer banking and finance, asset management, and leasing.
Multi-Bank Securities, Inc.
Booth # 606

Contact: Darryl Maccagnone
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Website: www.mbssecurities.com
Products/Services: Brokerage Services; Financial Management/Services

Multi-Bank Securities, Inc., a veteran-owned business, has specialized in the sales, trading, and underwriting of fixed-income securities since 1987. We underwrite for Fannie Mae, Freddie Mac, and FHLBanks. MBS has an electronic, web-based platform, eConnectDirect, for government investors to search, compare, and transact securities transactions. For more information, go to www.econnectdirect.com.

Munetrix, LLC
Booth # 701

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Website: www.munetrix.com
Products/Services: Budgeting Services; Financial Management/Services; Transparency & Accountability

Munetrix is a web-based fiscal management tool designed to provide easy-to-understand access to sometimes confusing financial information for local governments, school districts, and citizens. The tool gives administrators the ability to build long-term financial forecasts and use trend analysis including fiscal indicator scores, best-practice benchmarking, and peer group comparisons.
Municibid
Booth # 433

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Phone: (800) 531-6074 x703 
E-mail: greg.berry@municibid.com 
Website: www.municibid.com 
Products/Services: Online Auction

Municibid is a convenient and easy-to-use online auction website for government agencies, schools, authorities, and utilities to sell their surplus and forfeitures directly to the public.

Municipal Software Inc.  
Booth # 645

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Government Accounting Software

MuniciPAY
Booth # 126

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Website: www.municipay.com 
Products/Services: Credit Card Services

MuniciPAY is an electronic payment processing solution designed specifically for the government, education, and utility industries. It’s simple, secure, and easy to implement.
NAGDCA - National Association of Government Defined Contribution Administrators  
Booth # 502

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Products/Services: Association Services; Benefits Consulting; Retirement Plans/Services

NAGDCA is the country’s leading organization of defined contribution retirement plan administrators and financial service providers. Its mission is to focus on retirement planning for public-sector employees participating in 457(b), 403(b), 401(a), and 401(k) retirement plans.

National Joint Powers Alliance  
Booth # 738

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Products/Services: Government Procurement

The National Joint Powers Alliance® (NJPA) is a municipal contracting agency serving its members through nationally competed and awarded contract solutions. NJPA purchasing contracts are competitively solicited and leveraged on behalf of all government and education entities nationally. Membership for agencies is at no cost, obligation, or liability.
National Public Finance Guarantee  
**Booth # 334**

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Website: www.nationalpfg.com  
Products/Services: Financial Guarantee Insurer

National Public Finance Guarantee, headquartered in Purchase, New York, is the world’s largest U.S. public finance-only financial guarantee insurance company. With offices in New York and San Francisco, the company offers an unconditional and irrevocable repayment pledge on National-insured municipal debt issued for our nation’s essential services.

Nationwide  
**Booth # 711**

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Website: www.nrsforu.com  
Products/Services: Financial Management/Services

Nationwide provides 457(b), 401(a), and post-employment heath plan programs, including diversified investment options, turnkey plan administration, reliable recordkeeping, integrated participant education, and investment fiduciary services at no additional charge through Morningstar. Representatives are registered with Nationwide Investment Services Corporation, member FINRA, and do not offer investment, tax, or legal advice. NRM-9127M2.1
**NBS**  
**Booth # 603**

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Title: Managing Director  
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E-mail: tseufert@nbsgov.com  
Website: www.nbsgov.com  
Products/Services: Consulting Services; Financial Management/Services; Software

For over 18 years, NBS has provided focused consulting, assessment engineering, special assessment software, ongoing administration, and support to public agencies. In addition, NBS assists local government agencies with funding and revenue tools, including utility rates, all types of fees, and financial studies.

**New World Systems**  
**Booth # 325**

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Website: www.newworldsystems.com  
Products/Services: Financial Management/Services; HR Management Systems; Software

Serving only the public sector for more than 30 years, New World Systems is one of the most trusted public safety and public administration software providers in the nation. New World’s completely integrated software solutions meet demanding requirements and streamline operations for more than 1,000 public-sector organizations.
NIC Services
Booth # 617

Contact: Barbara Brinson
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Website: www.nicpayments.com
Products/Services: Payment Processing Systems; Software

NIC has over 20 years of experience in processing payments exclusively for government. Serving over 3,500 federal, state, and local agencies, NIC delivers end-to-end transaction management including multiple merchant configurations, disbursement profiles, integration to ERP systems, PCI Level 1 Compliance, and financial reporting for reconciling across all channels and departments.

NOVAtime Technology, Inc.
Booth # 526

Contact: Ty Hall
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E-mail: ty.hall@novatime.com
Website: www.novatime.com
Products/Services: Software

NOVAtime has helped many government agencies streamline their workforce management processes and eliminate the time-consuming and error-prone manual timesheet process. Modernizing inefficient processes is one of the key initiatives for a leaner and more efficient government. NOVAtime’s scheduling, time, and attendance system helps governments eliminate redundancy, automate processes, increase productivity, reduce compliance risk, and improve accountability and transparency.
The Nyhart Company
Booth # 533

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Website: www.nyhart.com  
Products/Services: Actuarial/Administration /DB/ DC/ FSA GASB/ OPEB Actuarial/ COBRA; Benefits Consulting; Retirement Plans/Services

Nyhart is an employee benefit consulting, actuarial, and administration firm that has been in business since 1943. We provide actuarial services, consulting, and administrative services for defined contribution and defined benefit plans, consulting, and administrative services for FSAs, HRAs, HSAs, and COBRA, as well as human resource consulting to more than 1,000 clients in 48 states.

Odyssey Advisors
Booth # 715

Contact: Parker Elmore  
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Website: www.odysseyadvisors.com  
Products/Services: Consulting Services; GASB-OPEB Solutions; Retirement Plans/Services

Odyssey Advisors, Inc. is an independent management consulting firm with a concentration on employee benefit programs since our inception in 1998. Serving over 500 clients, both large and small, for their OPEB, GASB 67/68, and pension/401(k) needs in 37 states with offices in Connecticut and Nevada.
**OpenGov**  
**Booth # 501**

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Website: www.opengov.com  
Products/Services: Budgeting Services; Financial Transparency; Software

OpenGov builds a web-based financial platform for state and local governments, which provides instant access to budget information and visualizes historic and current data – from big-picture trends to object-level details. Government officials and citizens use OpenGov to understand, analyze, and share financial information.

**Oracle**  
**Booth # 415**

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Website: www.oracle.com  
Products/Services: Government IT Solutions; Software

Oracle (NASDAQ: ORCL) is the world’s most complete, open, and integrated business software and hardware company. For more information about Oracle, visit oracle.com

**Otto Trading, Inc.**  
**Booth # 344**
Pace Public Pay  
Booth # 635

Contact: Meredith Christians  
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Website: www.pacepublic.com  
Products/Services: Payment Processing Systems  

Pace is a full-service payment technology provider. For nearly a decade, Pace has built a foundation of knowledge about how government entities transact with citizens and we’ve engineered a turnkey processing platform specifically for the public sector.

PARS  
Booth # 613

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Title: Executive Vice President  
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Website: www.pars.org  
Products/Services: Retirement Plans/Services  

PARS designs, implements, and administers customized retirement programs that save money for over 650 public agencies. PARS and Trustee U.S. Bank operate one of the largest OPEB trusts (GASB 45) in the country. PARS also offers an alternative to Social Security for part-time employees, supplemental Defined Contribution, and Leave Reduction plans.

Payment Service Network, Inc.  
Booth # 504

Contact: Tim Duhr  
Title: Director of Sales & Business Development  
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Website: www.PaymentServiceNetwork.com  
Products/Services: Billing Services; Credit Card Services; Payment Processing Systems  

However your customer pays – paper check, call-in, online, mobile, cash, through their bank – PSN’s payment system captures, routes, and records the payments; deposits the money; and provides comprehensive reports on the “who, what, where, when, how much” of the transaction. All of these diverse payments can be automatically posted to your software. PSN also provides online billing and eCommunications.
Paymentus
Booth # 316

Contact: Nicole Haskins
Title: Director of Sales
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E-mail: nhaskins@paymentus.com
Website: www.paymentus.com
Products/Services: Payment Processing Systems; Utility Billing Services

Paymentus is a leading provider of comprehensive billing and payment solutions that offer agencies the ability to send bills via all electronic channels (web, mobile, IVR), receive payments of all types (credit, debit, e-check), manage outbound customer communications, reconcile payments in real-time, and empower customers with an easy-to-use self-service portal.

The PFM Group
Booth # 727

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Website: www.pfm.com
Products/Services: Consulting Services; Financial Management/Services; GASB-OPEB Solutions

The PFM Group of companies, including Public Financial Management, Inc., PFM Asset Management LLC, and PFM Swap Advisors LLC, is a leading national provider of independent financial and investment advisory services to local, state, and regional government and non-profit clients, pension funds, and similar institutional investors. Primary businesses include financial advisory services, investment management, investment consulting, management and budget consulting, swap advisory services, and structured products.
Piper Jaffray
Booth # 343

Contact: Tim Johnson
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Website: www.piperjaffray.com/fis
Products/Services: Brokerage Services; Financial Management/Services; Underwriter

Piper Jaffray is a full-service investment bank founded in 1895 and headquartered in Minneapolis. We provide financing services to local governments backed by a robust fixed income distribution network nationwide. Clients gain access to our full array of taxable and tax-exempt investment products, as well as one-on-one attention from our strategy & analytics team.

Plante & Moran, PLLC
Booth # 245

PMA Financial Network
Booth # 624

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Website: www.pmanetwork.com
Products/Services: Brokerage Services; Financial Management/Services; Fixed Assets Services

PMA Financial Network, Inc. is a full service public finance firm offering competitive investment options, cash flow analysis, bond proceeds management, as well as debt issuance and financial advisory services.
PNC Bank
Booth # 215

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Website: www.pnc.com
Products/Services: Banking Investment Services; Government Banking Solutions; Underwriter

The PNC Financial Services Group, Inc. is one of the United States’ largest diversified financial services organizations with assets of $327 billion. PNC, operating primarily in 19 states and the District of Columbia, provides retail and business banking; residential mortgage banking; specialized services for corporations and government entities, including corporate banking, real estate finance and asset-based lending; wealth management and asset management.

PowerPlan Corporation
Booth # 620

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Website: www.powerplancorp.com
Products/Services: Budgeting Services; Software

PowerPlan integrates robust budgeting, forecasting, analysis, and reporting capabilities and is an excellent fit for the public sector. The PowerPlan solution will provide advanced control of your budgeting process, will replace your spreadsheets and other error-prone budget models, will streamline your financial reporting process, and will foster sound business decisions.
Prescient Software
Booth # 132

Contact: John Dillavou
Title: President
Phone: (949) 248-5788
E-mail: sales@mun-ease.com
Website: www.mun-ease.com
Products/Services: Arbitrage Rebate Services; Financial Management/Services; Software

Prescient Software is the developer of Mun-Ease, the Municipal Bond Manager. Mun-Ease is an integrated Windows software package that meets all the reporting and computation needs of a municipal bond issuer. It performs a wide variety of interest calculations including TICs, sizing calculations, refunding analyses, and arbitrage/rebate calculations.

Primepoint HRMS & Payroll
Booth # 138

Contact: Victor Scire
Title: Vice President Marketing
Phone: (609) 298-7373
E-mail: info@primepoint.com
Website: www.primepoint.com
Products/Services: HR Management Systems; Public Funding Services; Time & Attendance Software/Hardware

Primepoint is a human resource and payroll management company offering advanced cloud-based technology that integrates human resource, payroll, and time and attendance functionality of municipalities. Primepoint is differentiated by its government experience, as well as its ability to customize its system’s functionality to meet the needs of individual organizations.

Public Safety Corporation
Booth # 638

Contact: Les Greenberg
Title: General Sales Manager
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E-mail: lgreenberg@publicsafetycorp.com
Website: www.medallionpermit.us
Products/Services: Software; License and Permitting

Medallion is a permit management solution that automates and simplifies the application and approval process for various permits and licenses, and improves service fee collections.
Public Trust Advisors
Booth # 124

Contact: Ute Gumm
Title: Office Manager
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Website: www.publictrustadvisors.com
Products/Services: Financial Management/Services

Public Trust Advisors, LLC offers tailored fixed income investment services, technical analysis, custom reporting solutions, and treasury management consulting services for the institutional public funds market. We provide trusted, cost effective services designed to best serve each client’s individual investment needs.

QR Securities
Booth # 438

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Website: www.qrsecurities.com
Products/Services: Brokerage Services

QR Securities, a division of Monroe Financial Partners, helps credit unions broaden their portfolios with point-and-click access to DTC-eligible CD investments offered online in the QwickRate marketplace. Credit unions can also sell securities by submitting a direct inquiry and accepting the best price among multiple, competitive bids.
Quatred, LLC  
Booth # 239

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Title: Customer Relations Liaison  
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E-mail: dbrown@quatred.com  
Website: www.quatred.com  
Products/Services: Fixed Assets Services; Fleet Maintenance; Government IT Solutions

Quatred, LLC represents decades of experience in implementing “Touchless Technology” solutions such as wireless infrastructure (including WAN and MESH deployments), radio frequency identification (RFID), bar coding, multi-platform system integration, and mobile computing. Our staff has been put to the test repeatedly and consistently delivers high-quality solutions to global clients.

Questica Inc.  
Booth # 405

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Title: Sales Manager  
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Website: www.questica.com  
Products/Services: Budgeting Services; Budget Performance Management; Software

Questica is the recognized leader in budget preparation and budget management software. Our products include Questica Budget Operating, Capital, Position Planning, Questica Performance, and Statistical Ledger. With customers of all sizes and budgets ranging from $20M into the billions, we have the expertise to create a tailor-made solution for your specific needs.

Robert W. Baird & Co.  
Booth #633
SAFEChecks
Booth # 539

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Website: www.safechecks.com
Products/Services: Financial Printer; Software; Checks; Fraud Prevention

SAFEChecks provides check fraud prevention products, including the Abagnale SuperBusinessCheck and SAFEChecks. Checks manufactured by SAFEChecks have never been used in a check fraud scam. Other products include Positive Pay, secure check-writing, and ACH software. It includes cutting-edge barcode technology, and secure fonts to prevent alterations and added payee names.

Santander Bank
Booth # 134

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Website: www.santanderbank.com
Products/Services: Banking Investment Services; Credit Card Services; Government Banking Solutions

Santander Bank, N.A. is one of the largest retail banks in the United States by deposits, headquartered in Boston, Massachusetts. Santander offers customized solutions and personalized service to the public sector, including government deposit and investment accounts, cash management, merchant services, and commercial vehicle and equipment leasing.
Selectron Technologies, Inc.
Booth # 615

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Website: www.SelectronTechnologies.com
Products/Services: Government IT Solutions; Payment Processing Systems; Utility Billing Services

Selectron Technologies partners with government agencies to provide customized enterprise IVR, web, notification, and mobile solutions. Our proven solutions are designed to drive efficiency, as well as increase customer satisfaction by automating routine inbound phone calls, generating outbound notifications, and providing a full suite of electronic payment offerings.

Socrata
Booth # 703

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Products/Services: Database Publishing; Software

Socrata helps public-sector organizations improve transparency, citizen service, and data-driven decision-making. Our user-friendly solutions deliver data to governments trying to reduce costs, to citizens who want to understand how their tax dollars are used, and to civic hackers dedicated to creating new apps and improving services.
**SoftResources, LLC**  
**Booth # 510**  

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Website: www.softresources.com  
Products/Services: Consulting Services, ERP Systems/Consulting; Software Selection Consulting

SoftResources provides unbiased software consulting services for the assessment, selection, and implementation of ERP and financials, and for specific solutions such as HR/payroll, permitting, utility billing, enterprise asset management, and more. Serving government, nonprofit, and commercial organizations since 1995, we offer the expertise necessary to guide you in making sound software decisions.

**Software Solutions, Inc.**  
**Booth # 136**

Contact: Rick Fortman  
Title: Director of Sales & Marketing  
Phone: (800) 686-9578  
Website: www.mysoftwaresolutions.com  
Products/Services: ERP Systems/Consulting; Software

People rely on you. You can rely on us. Software Solutions has been serving local governments and utilities for over 35 years. Our Visual Intelligence Portfolio (VIP) web-based fund accounting, payroll, purchasing, dashboard, and utility billing software is economical and is backed by a 98 percent client satisfaction rating. We are conversion specialists with completely scalable systems with installation sites of 2 users to 200 users.
Software Systems, Inc.
Booth # 717

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Website: software-systems.net
Products/Services: ERP Systems/Consulting; Software; Utility Billing Services

Software Systems, Inc. provides cloud-based financial, utility, and tax billing solutions to the municipal marketplace. Our solutions are flexible, customizable, and intuitive. We reduce costs, increase collections, and improve the delivery of end-customer services. We work hand-in-hand with your staff to deliver accuracy and professionalism to your office and end-customers.

Springbrook Software
Booth # 625

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Website: www.sprbrk.com
Products/Services: ERP Systems/Consulting; Software

Springbrook Software provides cloud-based fund accounting and utility billing software solutions to local government, utilities, and special districts. By developing and supporting stable and mission critical software, we provide a foundation for organizations to manage funds and resources in a rapidly changing environment.
Standard & Poor’s
Booth # 308

Contact: Spiro C. Hountalas
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Website: www.spratings.com/uslocalgovs
Products/Services: Rating Agency

Standard & Poor’s Ratings Services is a leader in providing credit ratings for local governments, where we maintain ratings on over 4,000 General obligation issues. With a network of U.S. regional offices, our analysts bring you a point of view that combines a deep understanding of local nuances with sector-specific experience.

SunGard Public Sector
Booth # 117

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Title: Manager, Strategic Meetings & Events
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Website: www.sungardps.com
Products/Services: ERP Systems/Consulting; Government IT Solutions; Software

SunGard Public Sector provides integrated enterprise software solutions to government agencies and utilities serving more than 115 million citizens throughout North America. ONESolution™ is SunGard Public Sector’s comprehensive product line that delivers leading-edge functionality, usability, and value to local governments, including suites for finance, payroll, general ledger, and human resources management.
SymPro Software  
**Booth # 312**  

Contact: Peter Bakonyvari  
Title: Director of Sales  
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Website: www.emphasystdm.com  
Products/Services: Software; Treasury Management Software

SymPro is the leading provider of treasury management software solutions to the public sector. Cities, counties, states, port authorities, utilities, and more use SymPro for their daily investment, debt, and cash management operations. The solutions include integration to a wide range of ERP accounting systems, financial information providers, custodians, and trustee services.

TD Bank  
**Booth # 530**  

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Website: www.tdbank.com  
Products/Services: Banking Investment Services; Credit Card Services; Government Banking Solutions; Payment Processing Systems

TD Bank, America’s Most Convenient Bank®, provides a full range of municipal banking products and services, including deposit accounts, investments, leasing, and treasury management solutions.
TIAA-CREF
Booth # 541

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Website: www.tiaa-cref.org
Products/Services: Financial Management/Services; Retirement Plans/Services

TIAA-CREF is a full-service financial services company with $851 billion in total assets under management as of December 31, 2014, serving the needs of those working in the government, academic, research, medical, and cultural fields. We provide advice and guidance, and offer products specifically for the government market including 457(b), 401(a), and 401(k) defined contribution plans.

Toronto – Host city 2016 Annual Conference
Booth # 100

Trident Insurance Services
Booth # 130

Contact: Tim Breadon, CIC, CRM
Title: Vice President, Business Development
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Website: www.tridentinsurance.net
Products/Services: Underwriter; Insurance Carrier

Trident provides insurance and risk control solutions to public-sector clients across the United States, including municipalities, counties, and schools.
**TriStem Utility Audits**

*Booth # 210*

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Website: www.trimstem.com  
Products/Services: Consulting Services; Government Audits; Utility Audits

TriStem is the nation's premier utility auditing firm. Our core focus is auditing utility accounts paid by and franchise revenue paid to political subdivisions. Fund recovery and expense reduction on electric, street lighting, natural gas, water, sewer, waste, and telecommunications accounts for commercial/government utility consumers for over 35 years.

**Tyler Technologies**

*Booth # 317*

Phone: (800) 772-2260  
E-mail: info@tylertech.com  
Website: www.tylertech.com  
Products/Services: ERP Systems/Consulting; Government IT Solutions; Software

Manage complex, mission-critical tasks with fully integrated applications for financials, revenues, and human capital management with Tyler Technologies’ comprehensive, advanced software and services, including mobile solutions and citizen transparency, to answer local and county governments’ most pressing needs. Visit our booth to learn more and experience the Tyler difference.
**UMB Financial Corporation**  
**Booth # 411**

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Website: www.umb.com  
Products/Services: Financial Management Services; Government Banking Solutions; Trust Services

UMB Bank is a strong, diversified company delivering a wide range of banking solutions to government entities, including corporate trust, commercial card, investment services, public finance, merchant services, and treasury management. A full-service financial partner, UMB equips clients with sophisticated products accompanied by dedicated service.

**UNIT4 Business Software**  
**Booth # 242**

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Website: www.unit4software.com  
Products/Services: ERP Systems/Consulting; Government Procurement; HR Management Systems

UNIT4 Business Software is the North American subsidiary of UNIT4, a global business software and services company that creates, provides, and supports software delivered via the cloud or on-premise. We offer solutions that help these fast-changing public, private, non-profit, and higher education organizations embrace business change – simply, quickly, and cost-effectively.
University of Georgia
Booth # 332

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Products/Services: CE Education/Training

The University of Georgia delivers CE online courses for state, local, and county officials and others working in government environments: Debt Administration; Treasury Management; Revenue Administration; Introductory & Intermediate Budget; Purchasing; Internal Controls: Accounts Receivable/Cash Receipts; Internal Controls: Accounts Payable/Cash Disbursements; Capital Improvement Program; Governmental Accounting (A Three-Course Series); and Human Resources for Governmental Officials.

U.S. Bank
Booth # 301

Water Company of America
Booth # 408

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Products/Services: Utility Billing Services

Water Company of America (WCA) is the originator of a unique performance-based service designed to identify and correct unbilled utility services for governmental agencies and thereby capture increased revenue. This service is performed without a burden on staff time, as WCA performs all necessary data mining, field analysis, and reporting functions.
Workday
Booth # 129

Phone: (925) 951-9000
E-mail: sales@workday.com
Website: Workday.com
Products/Services: ERP Systems/Consulting; Financial Management/Services; HR Management Systems

Workday is a leading provider of enterprise cloud applications for finance and human resources. Founded in 2005, Workday delivers financial management, human capital management, and analytics applications designed for the world’s largest companies, educational institutions, and government agencies. Hundreds of organizations, ranging from medium-sized businesses to Fortune 50 enterprises, have selected Workday.

Xpress Bill Pay
Booth # 444

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Products/Services: Payment Processing Services

Xpress Bill Pay provides fast, secure, and convenient bill payment solutions: online credit/debit/EFT payments, IVR, lock box, bank bill pay consolidation, and remote deposit. Now you can manage your entire bill payment process online anytime, anywhere you have Internet availability. Premier bill payment solutions with world-class customer service!